

229663

STATE OF SOUTH CAROLINA

(Caption of Case)

BEFORE THE  
PUBLIC SERVICE COMMISSION  
OF SOUTH CAROLINA

COVER SHEET

COPY  
Posted: too  
Dept: SA/ORS  
Date: 5/11/11  
Time: 10:45

DOCKET/NDI  
NUMBER:

1997 - 141 - T

(Please type or print)

Submitted by: John Pringle

SC Bar Number: 11208

Address: P.O. Box 2285

Telephone: 343-1270

Columbia SC 29202

Fax:

Other:

Email: jpringle@ellislawhorne.com

NOTE: The cover sheet and information contained herein neither replaces nor supplements the filing and service of pleadings or other papers as required by law. This form is required for use by the Public Service Commission of South Carolina for the purpose of docketing and must be filled out completely.

**DOCKETING INFORMATION** (Check all that apply)

☐ Emergency Relief demanded in petition

☐ Request for item to be placed on Commission's Agenda expeditiously

☐ Other:

INDUSTRY (Check one)	NATURE OF ACTION (Check all that apply)			
<input type="checkbox"/> Electric	<input type="checkbox"/> Affidavit	<input type="checkbox"/> Letter	<input type="checkbox"/> Request	
<input type="checkbox"/> Electric/Gas	<input type="checkbox"/> Agreement	<input type="checkbox"/> Memorandum	<input type="checkbox"/> Request for Certification	
<input type="checkbox"/> Electric/Telecommunications	<input type="checkbox"/> Answer	<input type="checkbox"/> Motion	<input type="checkbox"/> Request for Investigation	
<input type="checkbox"/> Electric/Water	<input type="checkbox"/> Appellate Review	<input type="checkbox"/> Objection	<input type="checkbox"/> Resale Agreement	
<input type="checkbox"/> Electric/Water/Telecom.	<input checked="" type="checkbox"/> Application	<input type="checkbox"/> Petition	<input type="checkbox"/> Resale Amendment	
<input type="checkbox"/> Electric/Water/Sewer	<input type="checkbox"/> Brief	<input type="checkbox"/> Petition for Reconsideration	<input type="checkbox"/> Reservation Letter	
<input type="checkbox"/> Gas	<input type="checkbox"/> Certificate	<input type="checkbox"/> Petition for Rulemaking	<input type="checkbox"/> Response	
<input type="checkbox"/> Railroad	<input type="checkbox"/> Comments	<input type="checkbox"/> Petition for Rule to Show Cause	<input type="checkbox"/> Response to Discovery	
<input type="checkbox"/> Sewer	<input type="checkbox"/> Complaint	<input type="checkbox"/> Petition to Intervene	<input type="checkbox"/> Return to Petition	
<input type="checkbox"/> Telecommunications	<input type="checkbox"/> Consent Order	<input type="checkbox"/> Petition to Intervene Out of Time	<input type="checkbox"/> Stipulation	
<input type="checkbox"/> Transportation	<input type="checkbox"/> Discovery	<input type="checkbox"/> Prefiled Testimony	<input type="checkbox"/> Subpoena	
<input type="checkbox"/> Water	<input type="checkbox"/> Exhibit	<input type="checkbox"/> Promotion	<input type="checkbox"/> Tariff	
<input type="checkbox"/> Water/Sewer	<input type="checkbox"/> Expedited Consideration	<input type="checkbox"/> Proposed Order	<input type="checkbox"/> Other: _____	
<input type="checkbox"/> Administrative Matter	<input type="checkbox"/> Interconnection Agreement	<input type="checkbox"/> Protest		
<input type="checkbox"/> Other: _____	<input type="checkbox"/> Interconnection Amendment	<input type="checkbox"/> Publisher's Affidavit		
	<input type="checkbox"/> Late-Filed Exhibit	<input type="checkbox"/> Report		

RECEIVED

MAY 09 2011

PSC SC  
CLERK'S OFFICE

**BEFORE**  
**THE PUBLIC SERVICE COMMISSION OF**  
**SOUTH CAROLINA**

DOCKET NO. ~~2011-~~1997-141-T-C

IN RE:	)	
	)	
Application of KB Enterprises, d/b/a	)	
Two Men and a Truck for a Class E	)	<b>APPLICATION FOR AMENDED</b>
Certificate of Public Convenience and	)	<b>AUTHORITY</b>
Necessity to Transport Household	)	
Goods	)	

KB Enterprises, d/b/a Two Men and a Truck ("Applicant") hereby requests that the South Carolina Public Service Commission (the "Commission"), pursuant to the provisions of S.C. Code Ann. § 58-23-10, *et seq.* as amended, amend Applicant's existing Class E Certificate of Public Convenience and Necessity to Transport Household Goods in the State of South Carolina as set forth herein. In support of its Application, Applicant would show the Commission the following:

1. Name under which business is to be conducted:

KB Enterprises, d/b/a Two Men and a Truck  
2006 Rockland Road  
Columbia SC 29210  
(803) 731-7775 (telephone)  
(803) 731-7703 (facsimile)  
rogermboyer@gmail.com (electronic mail)

U.S.D.O.T. # 1713552

RECEIVED

MAY 09 2011

PSC SC  
CLERK'S OFFICE

2. Applicant's representative to whom inquiries may be made:

John J. Pringle, Jr., Esquire  
Ellis, Lawhorne & Sims, P.A.  
1501 Main Street, 5<sup>th</sup> Floor  
P.O. Box 2285  
Columbia, SC 29202  
(803) 343-1270 (telephone)  
(803) 799-8479 (facsimile)  
[jpringle@ellislawhorne.com](mailto:jpringle@ellislawhorne.com) (electronic mail)

3. Members and Officers:

Roger Boyer, 2424 Terrace Way, Columbia SC 29205  
Tara Boyer, 2424 Terrace Way, Columbia SC 29205

4. Proposed Rates and Charges:

The proposed rates and charges for service, and the terms and conditions governing same, are set out in the Applicant's Schedule of Rates and Charges, attached hereto as **Exhibit One**. These rates and charges are pending before the Commission in a separate docket.

5. Commodities to Be Transported and Area to Be Served:

(Household Goods, as defined in Commission R. 103-210(1)):

CURRENT SCOPE OF AUTHORITY:

Between Points and Places in Aiken, Calhoun, Fairfield, Kershaw, Lexington, Newberry, Orangeburg, Richland, Saluda and Sumter Counties.

AMENDED SCOPE OF AUTHORITY:

Between Points and Places in the State of South Carolina.

6. Vehicles and Equipment:

Applicant's vehicles and equipment are described in the attached **Exhibit Two**.

7. Intrastate/Interstate Operation:

Applicant proposes to operate service applied for on an intrastate basis.

8. Operation and Intrastate Status:

The Applicant is not certified to provide intrastate transportation of household goods in any state other than South Carolina. Applicant has not been convicted of operating with no intrastate household goods authority or for a failure to abide by the rules and regulations pertaining to the intrastate transportation of household goods in this state or any other state.

The Applicant has not had a certificate authorizing the transportation of household goods revoked in this state or any other state.

Statements of Fit, Willing and Able

- a. Applicant does not possess a safety rating from the U.S.D.O.T.;
- b. None of Applicant's drivers or vehicles have been placed "out of service" by Transport Police safety officers in the past twelve (12) months;
- c. There are no outstanding judgments against the Applicant;
- d. Applicant is familiar with all statutes and regulations, including safety regulations, governing for-hire motor carrier operations in South Carolina, and Applicant agrees to operate in compliance with these statutes and regulations; and
- e. The Applicant is aware of the Commission's insurance requirements and the insurance premium costs associated therewith.

9. Liability and Cargo Insurance Requirements:

Applicant has obtained liability and cargo insurance in the amounts required by this Commission. Applicant attaches as **Exhibit Three** a copy of the insurance certificate and declarations pages for its liability and cargo insurance policies.

10. Financial Ability

Applicant represents that it is financially able to furnish the services as specified in this Application and attaches hereto as **Exhibit Four** a copy of the Applicant's most recent financial statements.

11. Applicable Statutes and Rules and Regulations:

Applicant is familiar with the provisions of S.C. Code Ann. § 58-23-10, *et seq.* (1976, as amended), and R. 103-100 through R.103-241 of the Commission's Rules and Regulations for Motor Carriers (Vol. 26, S.C. Code Ann. 1976), and R. 38-400 through 38-503 of the Department of Public Safety's Rules and Regulations for Motor Carriers (Vol. 23A, S.C. Code Ann., 1976, as amended), and hereby promises compliance therewith. See Verified Statement attached as **Exhibit Five**.

**ELLIS, LAWHORNE & SIMS, P.A.**

s/ John J. Pringle, Jr.  
John J. Pringle, Jr., Esquire  
1501 Main Street, 5<sup>th</sup> Floor  
P.O. Box 2285  
Columbia SC 29202  
Tel.: (803) 343-1270  
Fax: (803) 799-8479  
Counsel for Applicant

May 9, 2011  
Columbia, South Carolina

KB Enterprises, Incorporated  
dba Two Men and a Truck of Columbia  
2006 Rockland Road  
Columbia, SC 29210  
(803) 731-7775  
SCPSC #9494-B

## **SCHEDULE OF CHARGES**

### **Hourly Rates - Weekdays**

1. Hourly rate per one mover, residential – *\$65.00/hour*
2. Hourly rate per two movers, residential -- *\$89.00/hour*
3. Hourly rate per three movers, residential -- *\$113.00/hour*
4. Additional movers will be billed at an hourly rate of *\$28.00*.  
Additional trucks over one will be billed at the rates set forth above.

### **Hourly Rates – Weekends (Saturdays and Sundays)**

5. Hourly rate per one mover, residential -- *\$75.00/hour*
6. Hourly rate per two movers, residential -- *\$99.00/hour*
7. Hourly rate per three movers, residential -- *\$123.00/hour*
8. Additional movers will be billed at an hourly rate of *\$33.00*.  
Additional trucks over one will be billed at the rates set forth above
9. Packing and unpacking rates are the same as the appropriate hourly rate,  
plus the cost of packing materials and sales tax on the materials.
10. Drive time is customized. The clock starts at the appropriate hourly rate  
when the movers leave the Two Men and a Truck office location, and the clock  
stops when the movers return back to the office once they have unloaded at the  
customer's new home.
11. Customers will be charged a two-hour minimum, then in fifteen-minute  
increments thereafter.

Date Proposed: 5/5/2011

Effective Date: \_\_\_\_\_

Revisions to this Schedule of Charges are indicated in *Italics*

12. Customers will be charged for waiting time the same as the appropriate hourly rate.
13. Customers will not be charged additional fees for excessive distance, long carry charges, articles, or special serving. These charges are the same as the appropriate hourly rate.
14. Customer will not be charged additional fees for elevator or stair carry. The charges are the same as the appropriate hourly rate.
15. Spinnet, console or studio pianos, along with other household goods is a flat charge of \$75.00. To move a spinnet, console or studio piano alone is \$90.00 for the first hour, then charged in fifteen minute increments at appropriate hourly rate (as set forth in items 1 through 8 above). The two hour minimum does apply when moving a spinnet, console or studio piano alone.
16. Upright pianos (48 inches or taller), with other household goods is a flat charge of \$90.00. To move an upright piano alone is \$120.00 for the first hour, then charged in fifteen minute increments at appropriate hourly rate (as set forth in items 1 through 8 above). The two hour minimum does apply when moving an upright piano alone.
17. Baby grand pianos, with other household goods, is a flat charge of \$120.00. To move a baby grand alone is \$150.00 for the first hour, then charged in fifteen minute increments at the appropriate hourly rate (as set forth in items 1 through 8 above). The two hour minimum does apply when moving a baby grand piano alone.
18. Upright and baby grand pianos will only be moved first floor to first floor. All others will be referred to piano movers. No full size grand pianos will be moved.
19. Large screen television (screen diagonal of 41 inches or more), along with other household goods is a flat charge of \$75.00. To move a large screen television alone is \$90.00 for the first hour, then charged in fifteen minute increments at appropriate hourly rate (as set forth in items 1 through 8 above). The two hour minimum does apply when moving a large screen television alone.
20. Hot tubs, with other household goods, is a flat charge of \$120.00 to move. a hot tub alone is \$150.00 for the first hour, then charged in fifteen minute increments at appropriate hourly rate (as set forth in items 1 through 8 above). The two hour minimum does apply when moving a hot tub alone.

Date Proposed: 5/5/2011

Effective Date: \_\_\_\_\_

Revisions to this Schedule of Charges are indicated in *Italics*

21. Fire proof file cabinets and safes, along with other household goods; first floor to floor - \$750.00. Going down one flight of stairs - \$90.00. Going up a flight of stairs - \$120.00
22. To move a fire proof file cabinet or a safe, we charge for the first hour the appropriate rate listed in item 17, then in fifteen minute increments at the appropriate hourly rate (as set forth in items 1 through 8 above). The two hour minimum does apply when moving a fire proof cabinet or a safe alone.
23. Any bulky article charges not listed in lines 15-22 will be charged the same as the appropriate hourly rate.
24. Company reserves the right to decline, at its sole discretion, to move particular items because of their bulk or fragile nature. No slate top pool tables will be moved.
25. Per Commission Order No. 2002-420 issued in Docket No. 2002-176-T, the Company is authorized to charge a 5% insurance surcharge, computed on the total regulated charges assessed to its customers.
26. Per Commission Order No. 2005-541 issued in Docket No. 2005-287-T, the Company shall charge a 2% fuel surcharge.
27. The Company may offer its customers the option to purchase goods and services with a credit card. In the event a customer opts to use a credit card, the Company shall assess a charge equal to 2% of the customer's total charges, in order to recover some of the charges assessed to the Company by the credit card company.

Date Proposed: 5/5/2011

Effective Date: \_\_\_\_\_

Revisions to this Schedule of Charges are indicated in *Italics*



# Two Men And A Truck Vehicle List

- Truck # 15 – 1996 International – 4700, Vin # 1HTSCAAMOTH249544
- Truck # 18 – 1999 International – 4700, Vin # 1HTSCAAMOXH626783
- Truck # 19 – 1999 International – 4700, Vin # 1HTSCAAM9XH627155
- Truck # 20 – 2000 International – 4700, Vin # 1HTSCAAM6YH250625
- Truck # 21 – 1998 International – 4700, Vin # 1HTSCAAMZWH567251
- Truck # 22 – 2000 International – 4700, Vin # 1HTSDAAL5YH273451
- Truck # 24 – 2001 International – 4700, Vin # 1HTSCAAM71H379284
- Truck # 25 – 2001 International – 4700, Vin # 1HTSCAAM51H381535
- Truck # 26 – 2001 International – 4700, Vin # 1HTSCAAMX1H381207
- Truck # 27 - 2000 International – 4700, Vin # 1HTSCABM7YH277167
- Truck # 28 - 2004 International – 4300, Vin # 1HTMMAAMX4H604744
- Truck # 29 - 2004 International – 4300, Vin # 1HTSMMAAM64H604742
- Truck # 30 - 2003 International – 4000, Vin # 1HTMMAAM83H561472
- Dodge Sprinter Van – 2006 – Vin # WDOPD144865938953

## INSURANCE QUOTE

This form MUST BE COMPLETED AND SIGNED by an AUTHORIZED INSURANCE COMPANY REPRESENTATIVE.

The following insurance quote is for:

KB ENTERPRISES DBA TWO MEN AND A TRUCK

Name of Motor Carrier

2006 ROCKLAND ROAD COLUMBIA, SC 29205

Address of Motor Carrier

### Amount of Premium:

Liability Insurance \$ 15,164

Cargo Insurance \$ 4,454

### Limits Quoted (See Below:)

Limits \$ 1,000,000

Limits \$ 200,000 / 400,000

\* Attach Certificate of Insurance if available.

Transguard Insurance Company of America Inc

Name of Insurance Company

215 Shuman Blvd Suite 400 Naperville IL 60563

Home Office Address of Company

I am familiar with the Commission's Rules and Regulations relating to insurance requirements and the above quote meets the minimum insurance limits prescribed. The insurance company making this quote is authorized by the South Carolina Department of Insurance to do business in South Carolina.

5-2-11

Date

Authorized Insurance Company Representative's Signature

\* Form E and Form H Certificates of Insurance are required to be filed with the Office of Regulatory Staff (ORS). The schedule of minimum limits for Household Goods carriers are listed below:

Vehicle liability for vehicles less than 10,000 lbs. GVWR	\$ 500,000
Vehicle liability for vehicles 10,000 lbs. or more GVWR	\$ 750,000
Cargo - For loss of or damage to property carried on any one motor vehicle	\$ 2,500
For loss of or damage to or aggregate of losses or damages of or to property occurring at any one time and place	\$ 5,000

Form E  
UNIFORM MOTOR CARRIER BODILY INJURY AND PROPERTY  
DAMAGE LIABILITY CERTIFICATION OF INSURANCE

Filed with South Carolina Department of Motor Vehicles (herein after called Agency)  
(Name of Agency)

This is to certify that the TRANS GUARD INSURANCE COMPANY OF AMERICA, INC.  
(Name of Company)  
(herein after called Company) of 215 Shuman Blvd., Ste 400, Naperville, IL, 60563  
(Home Address of Company)  
(DBA) Two Men and a Truck

has issued to KB Enterprises, Inc. of 2006 Rockland Rd, Columbia, SC, 29210  
(Name of Motor Carrier) (Address of Motor Carrier)

A policy or policies of insurance effective from 05/16/2010 12:01 A.M. standard time at the address of the insured stated in said policy or policies and continuing until cancelled as provided herein, which by attachment of the Uniform Motor Carrier Bodily Injury and Property Damage Liability Insurance Endorsement, has or have been amended to provide automobile bodily injury and property damage liability insurance covering the obligations imposed upon such motor carrier by the provisions of the motor carrier law of the State in which the Agency has jurisdiction or regulations promulgated in accordance therewith.

Whenever requested, the Company agrees to furnish the Agency a duplicate original of said policy or policies and all endorsements thereon. This certificate and the endorsement described herein may not be cancelled without cancellation of the policy to which it is attached. Such cancellation may be effective by the Company or the Insured giving thirty (30) days' notice in writing to the State Agency, such thirty (30) days' notice to commence to run from the date notice is actually received in the office of the Agency.

Countersigned at 707 Wilshire Boulevard  
Suite 800  
Los Angeles CA 90017 This 03rd day of May 20 11  
(Address) (Day) (Month) (Year)

Insurance Company File No. TCP101424  
(Policy No)

Carole S. Boettcher  
(Authorized Company Representative)

Underlying Limit :0.00      Liability Limit :1,000,000.00

Form H  
Uniform Motor Carrier Cargo  
Certificate of Insurance

Filed with South Carolina Department of Motor Vehicles (hereinafter called Commission)  
(Name of Commission)

This is to certify that the TRANSQUARD INSURANCE COMPANY OF AMERICA, INC.  
(Name of Company)

(herein after called Company) of 215 Shuman Blvd., Ste 400, Naperville, IL, 60563  
(Home Address of Company)

has issued to KB Enterprises, Inc. ( DBA )Two Men and a Truck  
(Name of Motor Carrier)

of 2006 Rockland Rd, Columbia, SC, 29210  
(Address of Motor Carrier)

A policy or policies of insurance effective from 05/16/2011 12:01 A.M. standard time at the address of the Insured stated in said policy or policies and continuing until cancelled as provided herein, which, by attachment of the Uniform Motor Carrier Cargo Insurance Endorsement has or have been amended to provide cargo insurance covering the obligations imposed upon such motor carrier by the provisions of the motor carrier law of the State in which the Commission has jurisdiction or regulations promulgated in accordance therewith.

Whenever requested, the Company agrees to furnish the Commission a duplicate original of said policy or policies and all endorsements thereon.

This certificate and the endorsement described herein, may not be cancelled without cancellation of the policy to which it is attached. Such cancellation may be effective by the Company or the Insured giving thirty (30) days' notice in writing to the State Commission, such thirty (30) days' notice to commence to run from the date notice is actually received in the office of the Commission.

Countersigned at 707 Wilshire Boulevard Los Angeles CA 90017 this 03rd day of  
(STREET ADDRESS) (CITY) (STATE) (ZIP CODE)

May 20 11

Insurance Company File No. TCP101424  
(Policy Number)

Carole S. Beutcher  
(Authorized Company Representative)

11:23 AM  
05/02/11  
Accrual Basis

Two Men and a Truck  
Balance Sheet  
As of April 30, 2011

	Apr 30, 11
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
1010 • BB+T Checking	56,688.54
1020 • ML Money Market	8,500.61
1060 • Petty Cash	-126.02
Total Checking/Savings	65,063.13
Accounts Receivable	
1100 • Accounts Receivable	14,185.31
Total Accounts Receivable	14,185.31
Other Current Assets	
1050 • Payroll Clearing	4,881.53
1200 • Undeposited Funds	13,563.03
1210 • A/R Officers	-46,447.32
1220 • A/R Employees	979.69
1221 • A/R Office Staff	418.00
1240 • A/R - Customers	8,472.86
1260 • A/R Returned Check	10,953.04
1280 • Due from Lawhon	120.00
1330 • Prepaid Insurance	22,846.04
1710 • Franchise Fee	11,950.00
Total Other Current Assets	27,736.87
Total Current Assets	106,985.31
Fixed Assets	
1510 • Equipment	18,614.66
1520 • Vehicles	544,119.56
1530 • Furniture & Equipment	31,273.01
1540 • Leasehold Improvements	8,540.03
1550 • Land Improvements	15,899.54
1620 • A/D Vehicles	-490,522.32
Total Fixed Assets	125,924.48
Other Assets	
1720 • Amortization- Franchise Fee	-12,147.99
Total Other Assets	-12,147.99
<b>TOTAL ASSETS</b>	<b>220,761.80</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 • A/P - Trade	28,370.55
Total Accounts Payable	28,370.55
Credit Cards	
2020 • Roger~ VISA	3,431.54
2022 • Theo~ VISA	184.38
2023 • Joe~ VISA	258.61
Total Credit Cards	3,874.53

11:23 AM  
05/02/11  
Accrual Basis

Two Men and a Truck  
Balance Sheet  
As of April 30, 2011

	Apr 30, 11
Other Current Liabilities	
2029 · Insurance Premiums	11,705.48
2050 · TMT International	10,538.40
2060 · Uniform Deposits	1,280.00
2215 · Accrued Wages	12,250.00
2220 · Fed W/H	-952.13
2230 · State W/H	4.95
2233 · Tips Payable	-925.42
2235 · AFLAC	1,069.48
2237 · Health Insurance W/H	-319.43
2238 · Payroll Garnishment	-104.70
2550 · Sales Tax Payable	-126.37
Total Other Current Liabilities	34,420.26
Total Current Liabilities	66,665.34
Long Term Liabilities	
2592 · BB+T~ Truck 24	322.18
2593 · BB+T~ Truck 25	290.38
2594 · BB+T~ Truck 26	292.07
2596 · BB+T~ Truck 27	3,442.64
2597 · BB+T~ Volvo XC90	9,276.84
2598 · BB+T~ Dodge Sprinter	15,197.46
2599 · BB+T~ Truck 28	16,868.89
2600 · BB+T~ Truck 29	16,868.89
2601 · BB+T~ Truck 30	13,367.67
Total Long Term Liabilities	75,927.02
Total Liabilities	142,592.36
Equity	
2910 · Capital Stock	10.00
2915 · Distributions	-484,479.44
2916 · Dividends	-33,000.00
2920 · Retained Earnings	2,789.70
2925 · C Corp Retained Earnings	64,400.98
3000 · Opening Balance Equity	8,472.86
3200 · *Retained Earnings	445,864.58
Net Income	74,110.76
Total Equity	78,169.44
TOTAL LIABILITIES & EQUITY	<u>220,761.80</u>

9:19 AM  
04/23/11  
Accrual Basis

## Two Men And A Truck Profit & Loss January through March 2011

	Jan - Mar 11
Ordinary Income/Expense	
Income	
4100 · Box Sales/Supplies	4,177.70
4150 · Packing/Unpacking	2,991.00
4200 · Commercial	8,732.50
4300 · Residential	145,546.01
4600 · Valuation	2,564.25
Total Income	164,011.46
Cost of Goods Sold	
5000 · Cost of Supplies	
5010 · Boxes & Packing Supplies	1,367.95
Total 5000 · Cost of Supplies	1,367.95
5100 · Damages	6,155.20
5200 · Direct Labor- Drivers & Movers	
5210 · Per Diem	1,562.64
5250 · Payroll Taxes/Fees/Workers Comp	8,016.52
5260 · 5260 · Movers & Drivers Wages	40,325.60
5265 · Movers & Drivers Overtime	808.49
Total 5200 · Direct Labor- Drivers & Movers	50,713.25
5600 · Moving Truck Expense - Fixed	
5604 · 5604 · Insurance	4,008.00
5610 · 5610 · Licenses	555.56
Total 5600 · Moving Truck Expense - Fixed	4,563.56
5700 · Moving Truck Expense - Variable	
5702 · 5702 · Cleaning	40.30
5704 · Fuel	13,701.37
5706 · 5706 · Major Repairs	10,187.54
5708 · 5708 · Preventative Maintenance	3,390.91
5710 · 5710 · Rental Trucks	763.86
5700 · Moving Truck Expense - Variable - Other	84.57
Total 5700 · Moving Truck Expense - Variable	28,168.55
Total COGS	90,968.51
Gross Profit	73,042.95
Expense	
6000 · Advertising Expenses	
6004 · 6004 · Brochures	43.70
6012 · 6012 · Newspaper	290.00
6014 · 6014 · Other	1,137.15
6024 · 6024 · Uniforms	168.66
6026 · 6026 · Yellow Pages	207.00
Total 6000 · Advertising Expenses	1,846.51
6100 · Employee R, R & T	
6104 · 6104 · Employee Perks	75.00
6106 · 6106 · Other R, R & T Costs	120.00
6110 · 6110 · Recruitment	64.80
6112 · 6112 · Training	559.60
6100 · Employee R, R & T - Other	890.51
Total 6100 · Employee R, R & T	1,709.91
6200 · Facility Expense	
6202 · 6202 · Building Rent	4,375.00
6214 · 6214 · Utilities	1,605.78
Total 6200 · Facility Expense	5,980.78

9:19 AM  
04/23/11  
Accrual Basis

Two Men And A Truck  
Profit & Loss  
January through March 2011

	Jan - Mar 11
6300 · Office and Other Expenses	
6318 · 6318 · Miscellaneous Expense	70.25
6320 · 6320 · Office Equipment	253.22
6322 · 6322 · Office Supplies	673.63
6324 · 6324 · Other Professional Fees	578.50
6326 · 6326 · Outside Services	16.77
6328 · 6328 · Payroll Processing Fees	389.75
6332 · 6332 · Postage	86.99
6336 · 6336 · Telephones	1,531.64
6300 · Office and Other Expenses - Other	61.07
Total 6300 · Office and Other Expenses	3,661.82
6400 · Operating Fees	
6402 · 6402 · Advertising Fees	1,640.39
6408 · 6408 · Bank Charges	-2.65
6410 · 6410 · Credit Card Fees	1,197.50
6412 · 6412 · Movers Who Care Fees	3,600.00
6414 · 6414 · Royalty Fees	10,354.69
Total 6400 · Operating Fees	16,789.93
6500 · Support Staff	
6506 · 6506 · CSR Wages	2,692.30
6510 · 6510 · Manager Wages	13,807.69
6513 · Payroll Taxes/Fees/ WC	1,962.29
6516 · 6516 · Support Staff Benefits	1,067.00
6518 · 6518 · Support Staff Bonuses	1,534.00
Total 6500 · Support Staff	21,063.28
Total Expense	51,052.23
Net Ordinary Income	21,990.72
Other Income/Expense	
Other Income	
7000 · Other Income	-220.00
Total Other Income	-220.00
Other Expense	
7100 · Other Expense	
7120 · 7120 · Interest Expense - Other	3,347.64
Total 7100 · Other Expense	3,347.64
Total Other Expense	3,347.64
Net Other Income	-3,567.64
Net Income	18,423.08



PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA  
POST OFFICE DRAWER 11649  
COLUMBIA, SOUTH CAROLINA 29211

Applicant is familiar with the provision of S.C. Code Ann. §58-23-10, et seq.(1976), and amendments thereto, and R.103-100 through R.103-241 of the Commission's Rules and Regulations for Motor Carriers (Vol.26, S.C. Code Ann., 1976), and R.38-400 through 38-503 of the Department of Public Safety's Rules and Regulations for Motor Carriers (Vol.23A, S.C. Code Ann.,1976) and amendments thereto, and hereby promises compliance therewith.

STATE OF SOUTH CAROLINA

COUNTY OF LEXINGTON

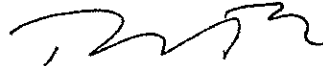


Applicant's Signature

I, ROGER BYER, OWNER / PRES  
Name of Applicant's Representative Title

of KB ENTERPRISES DBA TWO MEN AND A MUCK COMPANY  
Applicant

the Applicant for the Certificate of Public Convenience and Necessity as set forth in the foregoing, swear or affirm that all statements contained in the above application are true and correct.



Signature of Applicant's Representative

SWORN TO BEFORE ME

This 14th day of MAY, 20 11



Notary Public

Commission Expires 05-18-19

PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

CLERK'S OFFICE

NOTICE OF FILING

DOCKET NO. ~~2011-\_\_-T~~ 1997-141-T

Docket Summary: KB Enterprises, Inc. DBA Two Men and a Truck, 2006 Rockland Rd, Columbia SC 29210 has filed a Request for an Amended Scope of Authority as follows:

Household Goods, as defined in 26 S.C. Code Ann. Regs. 103-210(1) (Supp.2009)

Between Points and Places in South Carolina

A copy of the company's request can be found on the Commission's website at [www.psc.sc.gov](http://www.psc.sc.gov) under Docket No. 2011-\_\_-T. Additionally, a copy of the request is available from John J. Pringle, Jr., Esquire, Ellis, Lawhorne & Sims, P.A., P.O. Box 2285, Columbia SC 29202.

Any person who wishes to participate in this matter, as a party of record with the right of cross-examination should file a Petition to Intervene in accordance with the Commission's Rules of Practice and Procedure, on or before **May \_\_, 2011** and indicate the amount of time required to address the Commission. For the receipt of future Commission correspondence, please include an email address in the Petition to Intervene. *Please refer to Docket No. 2011-\_\_-T.*

Any person who wishes to testify and present evidence at the hearing should notify, in writing, the Commission; the Office of Regulatory Staff at 1401 Main Street, Suite 900, Columbia, South Carolina 29201; and the company's representative at the above address, on or before **May \_\_, 2011**, and indicate the amount of time required to address the Commission. *Please refer to Docket No. 2011-\_\_-T.*

Any person who wishes to be notified of any change in the hearing, but does not wish to present testimony or be a party of record, may do so by notifying the Clerk's Office, in writing, at the address below on or before **May \_\_, 2011**. *Please refer to Docket No. 2011-\_\_.*

**PLEASE TAKE NOTICE:** Any person who wishes to have his or her comments considered as part of the official record of this proceeding **MUST** present such comments, in person, to the Commission during any scheduled hearing.

Persons seeking information about the Commission's Procedures should contact the Commission at (803) 896-5100 or visit its website at [www.psc.sc.psc](http://www.psc.sc.psc).

May \_\_, 2011